**The Hamburger: Take a stand, recognize the opposition, then counter**

Proposition 25 is simple reform that will break the gridlock and ensure the budget will be passed on time. This is important because when last year’s budget ran late, the state issued 430,000 IOUs to small businesses, state workers, and others who do business with the state. This ended up costing taxpayers over $8 million in interest payments alone. Passing Proposition 25 will discourage this from happening again, as it holds legislators accountable when they don't’ do their jobs (actually docking their salaries every day the budget is late). Opponents of this opposition scream that this is misleading because politicians would never support an initiative that would cost them money from their own wallets. They are wrong. The language of the budget clearly state they will have their pay reduced, and what's more, they cannot legally recover any of this lost money after a budget is finally passed. Because of this possible loss of personal income, Proposition 25 will motivate lawmakers to agree on a timely budget. -- Kelly Gallagher

**Set Them Up; Knock Them Down:Begin with counter argument and then spend the rest of the time knocking them down.**

Opponents of Proposition 25 scream that the initiative is misleading because politicians would never support a law that would cost them money from their own wallets. They are wrong. The language of the budget clearly states they will have their pay reduce, and what's more, they cannot legally recover any of the lost money after a budget is finally passed. Because of this possible loss of personal income, Proposition 25 will motivate lawmakers to agree on a timely budget. Proposition 25 is simple reform that will break the gridlock, ensuring that budgets will be passed on time. This is important because when last year's budget ran late, the state issued 450,000 IOUs to small business, state workers, and other who do business with the state. This ended up costing taxpayers over $8 million in interest payments alone. Passing Proposition 25 will discourage this from happening again, as it holds legislators accountable when they don’t do their jobs (actually docking their salaries every day the budget is late). Opponents of this proposition scream that this is misleading because politicians would never support an initiative that would personally cost them. This argument is a red herring. We don’t need politicians to support it. We need the voters of California to make it law. Then the politicians will have to abide by it. -- Kelly Gallagher